



Fall Trade Ally Forums
November 2017

Breakout Topics & Locations

Breakout Session A: 9:20 – 10:20

Cascade A	Cascade C	Cascade D
Residential Measure and Program Updates	CCB Code Training	Solar Program and Measure Updates
Marshall Johnson	Howard Asch	Jeni Hall

Breakout Session B: 10:40 – 11:40

Cascade A	Cascade C	Cascade D
Existing Multifamily Measure and Program Updates	Connected Thermostats: Smart and Sensible or Dumb and Dumber	Oregon Solar Energy Industries Association
Kate Scott	Bruce Manclark	OSEIA



Who is here this morning?



OREGON
DEPARTMENT OF
ENERGY



OREGON
Air Conditioning
Contractors Association



GreenTech Solar USA
Think Green



Draft 2018 Budget Overview

Trade Ally Forums

November 2017

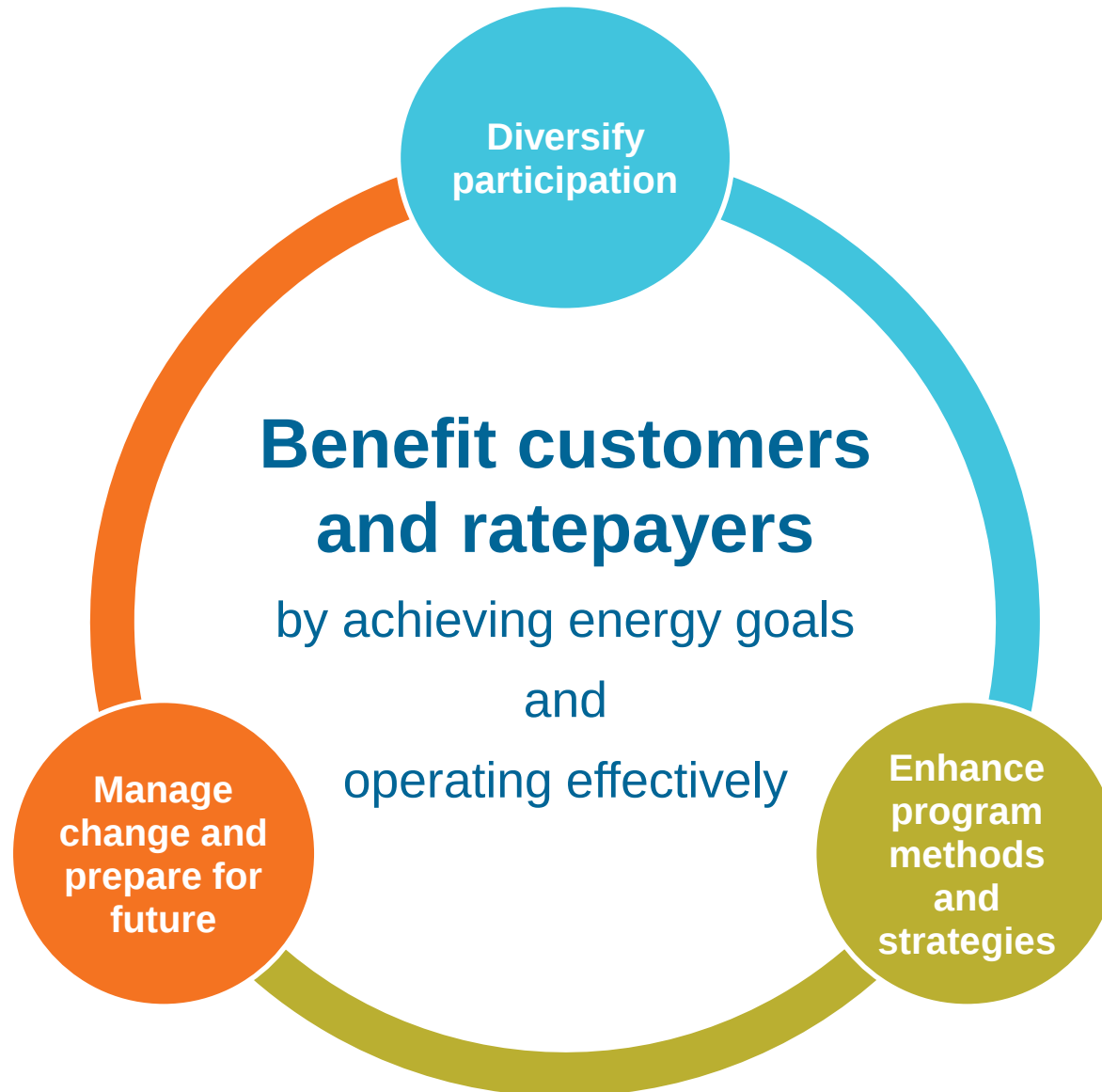


Budget and Action Plan Context

- 4th year of strategic plan
- Oregon population diversifying, stakeholder interest growing
- Stable economy driving high activity in some program areas
- Changing policies, markets and technologies
- Cost-effectiveness challenges



Program Areas of Emphasis



1) Diversify Participation

- Continue replacement pilot for older manufactured homes
- Identify and prioritize strategies to increase access to solar in low-income communities
- Contract with community-based organizations to reach under-served communities in residential sector
- Drive forward organizational diversity, equity and inclusion strategies and activities



Drive forward organizational diversity, equity and inclusion strategies and activities

- Adopt organizational diversity, equity and inclusion operations plan
- Propose board-level policy
- Establish specific goals across the organization
- Apply diversity, equity and inclusion lens to our internal operations and how we deliver programs
- Develop and deepen relationships with organizations that serve diverse customer groups
- Develop systems and process for demographic data collection and use



2) Enhance Program Methods and Strategies

- Utilize new, improved data resources in analysis and targeted marketing
- Leverage energy-related initiatives spearheaded by others
- Foster long-term relationships with business customers and support long-term project planning for communities
- Expand use of midstream and distributor engagement, and use of instant incentives

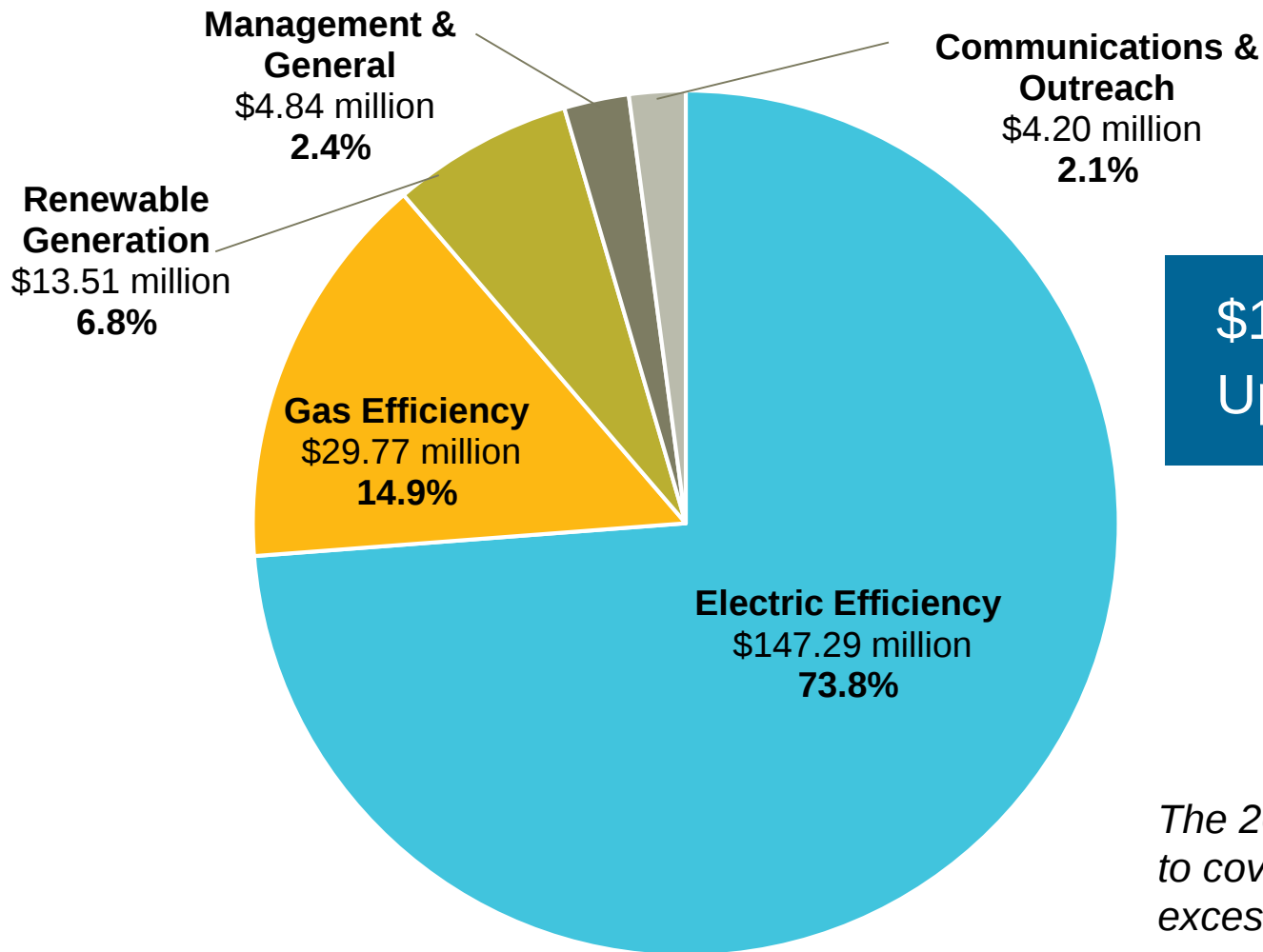


3) Manage Change and Prepare for Future

- Explore the energy efficiency and renewable energy nexus
- Adjust measure and program approaches due to changing policies
- Implement transitional strategies for key program areas (ex. solar, residential)
- Implement recommendations from internal Organizational Review and Budget Review Projects



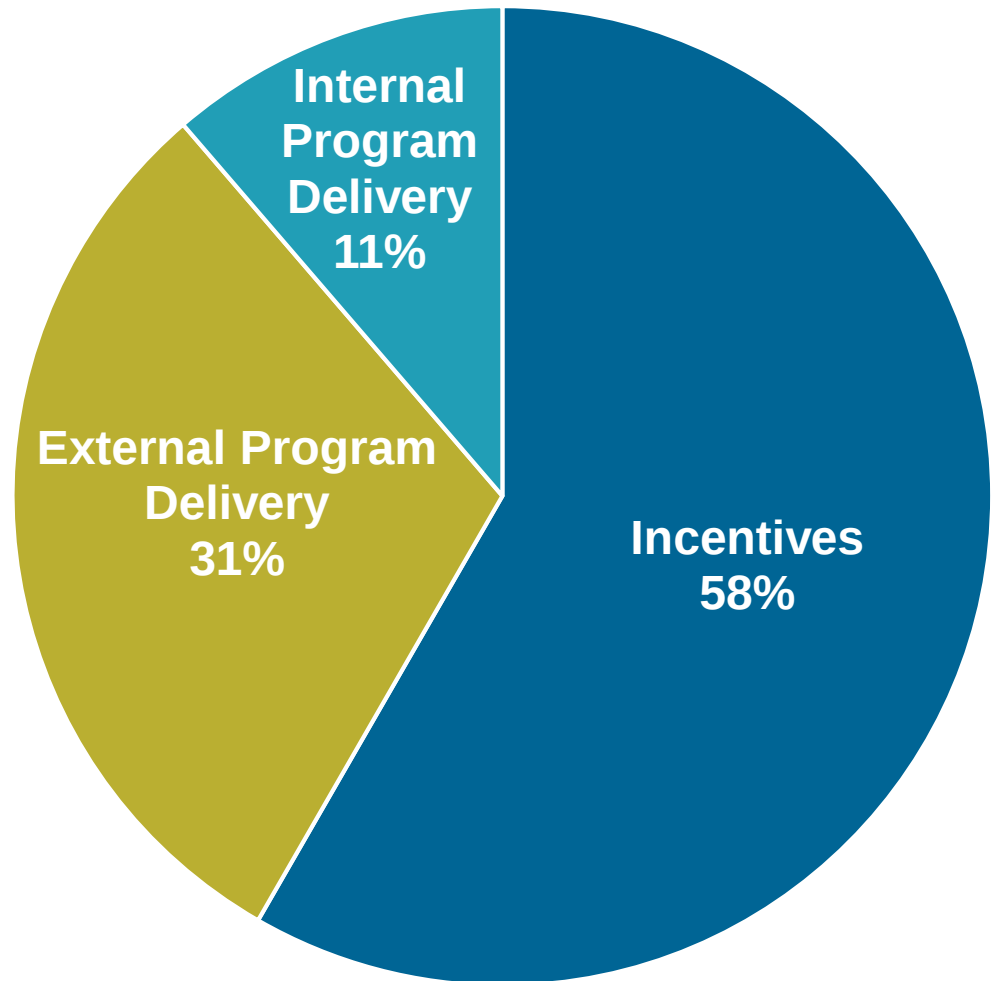
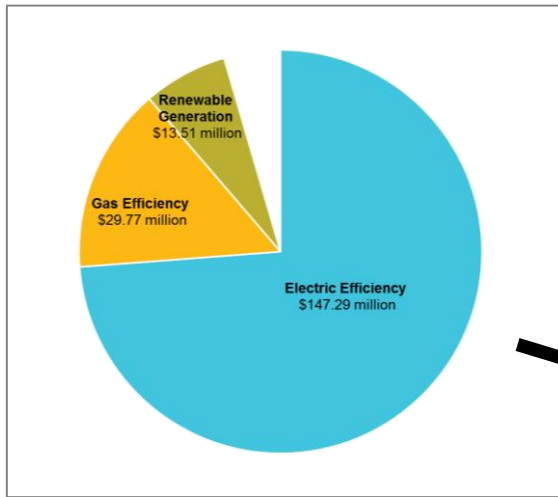
2018 Draft Budget Expenditures



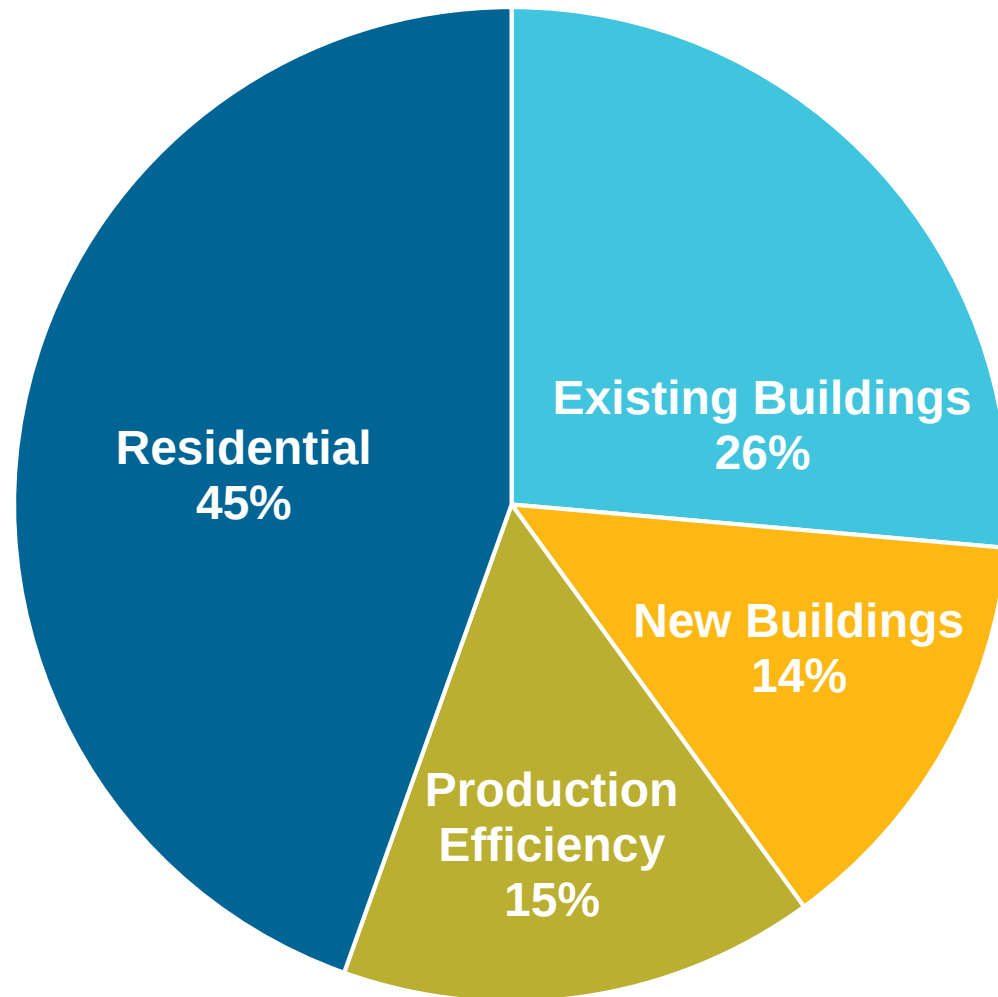
\$199.6 million
Up 0.5% from 2017

The 2018 budget utilizes reserves to cover planned expenses in excess of anticipated revenue.

2018 Draft Budget Expenditures Detail



2018 Natural Gas Savings by Program

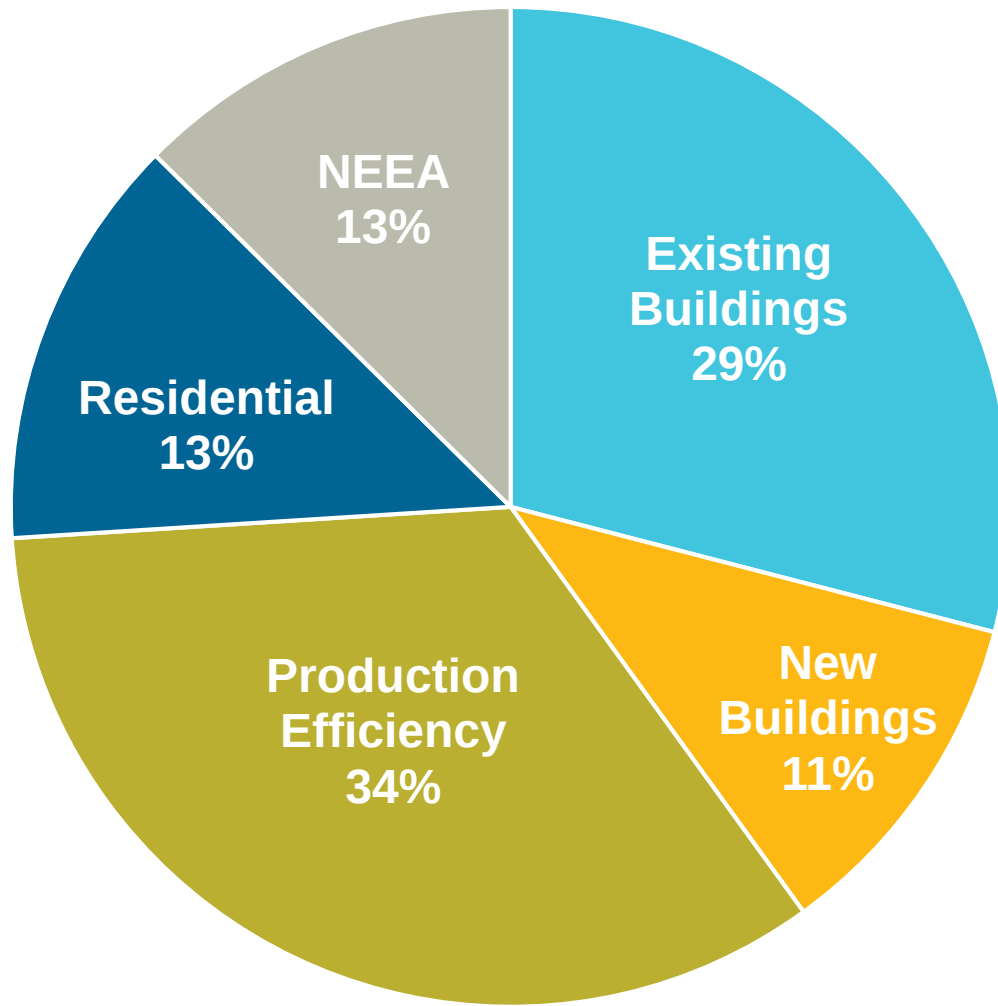


6.88 MMTh goal
33.5 cents/therm

- Savings down 7.2%
- \$31.2 million in total costs, including customer incentives, services and delivery

MMTh: million annual therms
Cost per therm is levelized

2018 Electric Savings by Program



56.52 aMW goal
3.0 cents/kWh

- Savings up 0.2%
- \$154.3 million in total costs, including customer incentives, services and delivery

aMW: average megawatts
Cost per kilowatt hour is levelized

2018 Renewable Energy Programs

	\$ Million	aMW
Solar	\$10.23	2.18
Other Renewables	\$3.91	0.00
Total	\$14.15	2.18

- Generation down 24%
- \$14.15 million in total costs, including customer incentives, services and delivery
- Other Renewables expenditures include:
 - Project development assistance payments for potential generation in future years (63%)
 - Staff, professional services, outreach and other allocated costs (37%)

Budget Outreach Schedule

October & November

Draft budget online, Nov. 1
Trade ally forums, Nov. 2-16
Recorded webinar online, Nov. 7
Board of Directors, Nov. 8
OPUC public meeting, Nov. 16
RAC/CAC updates, Nov. 17
Public comments due Nov. 17
Comments reviewed, final adjustments

+ www.energytrust.org/about/budget

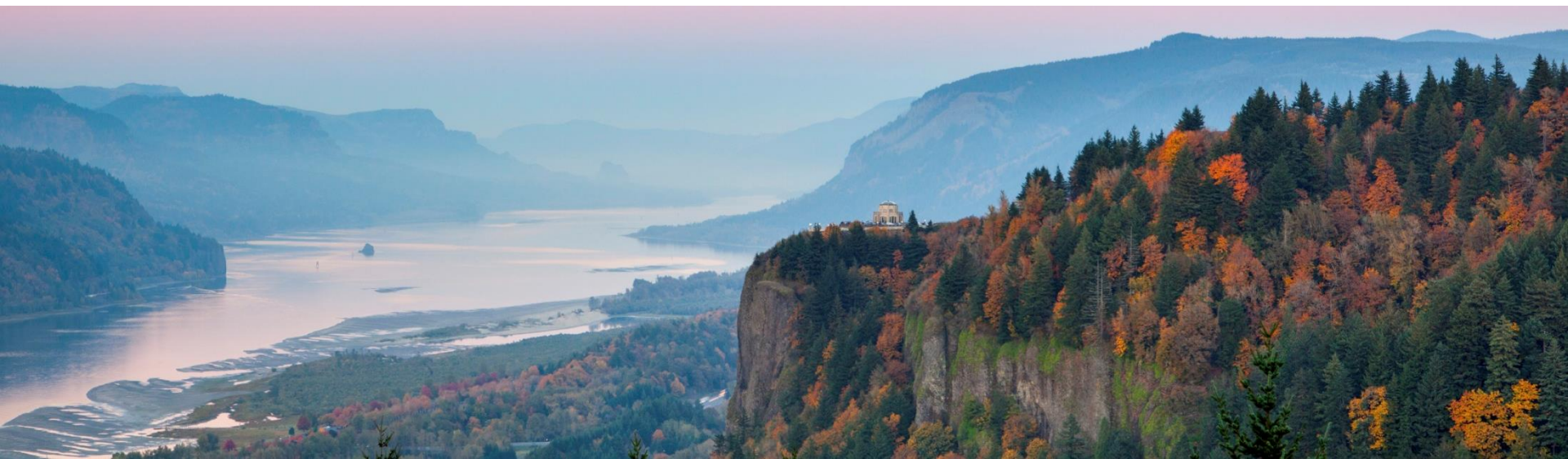
Send comments to info@energytrust.org

December

Final proposed budget online,
Dec. 8
Board of Directors, **Dec. 15**,
Action on Final Proposed
2018-19 Budget and Action Plan

Discussion and Feedback

- What questions do you have?
 - What information needs clarification?
 - Other feedback?
- + www.energytrust.org/about/budget
Send comments to info@energytrust.org
- + Comments due November 17



Thank You

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