

8:00am – 12:00pm

- 8:00 – 8:30**                      **Hot Breakfast and Vendor Networking**
- 8:30 – 8:35**                      **Welcome and Introductions (Tom Beverly)**
- 8:35 – 9:00**                      **2017 Successes and 2018 Organizational Updates (Michael Colgrove; Energy Trust Executive Director)**
- 9:00 – 9:20**                      **Energy Trust Program Updates (residential; multifamily)**
- 9:20 – 9:40**                      **Break & Vendor Networking**
- 9:40 – 10:40**                      **Breakout Session A (pick one)**

Mt Hood A	Mt Hood B	Garden C
Heat Pump Water Heaters: Product & Sales Training with AO Smith & Supply Chain Offerings  Join AO Smith and the Residential Program to receive product and sales training for heat pump water heating and an overview of the supply chain offering for water heating.	Portland Home Energy Scoring Update	Solar Program Updates
Paul Stolten and Shawn O'Neil	Wendy Koelfgren, City of Portland	Jeni Hall (Energy Trust; Sr. Project Manager – Solar)

- 10:40 – 11:00**                      **Break & Vendor Networking**
- 11:00 – 12:00**                      **Breakout session B (pick one)**

Mt Hood A	Mt Hood B	Mt Hood C	Garden C
Ductless Heat Pump (DHP) Sizing and Heat Pumps in Manufactured Homes  What should you consider when installing a ductless heat pump? This course covers key considerations when installing DHP's to ensure the correct size DHP is installed for optimum customer comfort, highest efficiency and product longevity. Industry expert, Bruce Manclark, will review how to find the best match between the house and the equipment, heat loss and gain calculations and heating sizing chart to determine heating load.	Community Energy Project & Craft3 On-Bill Repayment: How to talk about Income  Join Craft3 and Community Energy Project to learn about Energy Trust's On-Bill Repayment incentive offering, steps to participate, and tips from the experts on how to discuss income with your customers.	State Economic Update: Employment and Housing Trends	Oregon Solar Energy Industries Association (OSEIA)  Please join this session to obtain market and policy updates from OSEIA
Samantha Taylor (CLEAResult; Sr. Building Science Analyst)	Sherrie Pelsma (Community Energy Project; Program Director) & Tawny Reader (Craft3; Senior Consumer Lender, NMLS)	Amy Vandervliet; Regional Economist and Pat O'Connor; Regional Economist	OSEIA

**How did we do?** Please don't forget to turn in your feedback survey. Your comments help us determine the best topics, formats and speakers for future trade ally forums. Surveys are available at the sign-in table for each session.