### January 2016 Trade Ally Forums

New Homes: EPS™

January 19, 2016 (Portland) January 21, 2016 (Medford) January 22, 2016 (Bend)

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# Learning objectives

- 1. Why was EPS developed?
- 2. Value of EPS?
- 3. How do you get an EPS?

# Why was EPS developed?

To create an easy way for homebuyers and homeowners to compare:

- •Estimated utility costs
- Energy efficiency
- Environmental impact

Motivate consumers to make energyefficiency improvements





# EPS is not

- A certification
- A program
- A guarantee
- A cash incentive
  - An alternative to ENERGY STAR<sup>®</sup>, Earth Advantage<sup>®</sup>, LEED<sup>®</sup> for Homes or any other certification program



SAMPLE NOT AN ACTUAL HOME

> 12345 SE Example Street Portland, OR 97215 YEAR BUILT: 2012

SQ. FOOTAGE: 1,799 EPS ISSUE DATE: 4-17-12

Electric: Portland General Electric

of Orego

EPS is a tool to assess a home's energy consumption, cost and carbon footprint.

Location

Utilities: Gas: NW Natural

EPS<sup>™</sup> is an energy performance score that measures and rates the energy consumption and carbon footprint of a newly constructed home. The lower the score, the better—a low EPS identifies a home as energy efficient with a smaller carbon footprint and lower energy costs.



ENERGY CONSUMPTION: Measured in millions of Btu per year (MBtu/yr). One million Btu = 293 kWh or 10 therms. Energy Score This home's 59 energy score 200 +0 MBtu/yr MBtu/vi WORST REST Similar size 101 75 This home if Oregon hom Estimated average energy usage: Electric (kWh): 9,234\*, Natural gas (therms): 274 This home's 6.5 carbon footprint CARBON FOOTPRINT: 15 0 Measured in tons of carbon dioxide per year (tons/yr). One ton ≈ 2,000 miles tons/v tons/vr WORST driven by one car (typical 21 mpg car). 7.6 This home if Similar size 9.2 Oregon home built to code Estimated average carbon footprint: Electric (tons/yr): 4.9, Natural gas (tons/yr): 1.6 \*Actual energy costs are based on many factors such as occupant behavior and weather. A home's EPS takes into account the energy-efficient features installed in the home, but does not account for occupant behavior. EnergyIru

# EPS for New Homes

- Launched in 2009
- Over 10,000 homes to date
- 2,500 in 2015
- 200 builders
- 30 verifiers

# What does the EPS sheet tell you?

#### ENERGY CONSUMPTION · Measured in millions of Btu per year (MBtu/yr).

### + Energy-efficient features that contribute to this home's score:

**Insulated Ceiling: R-49** 

Efficient Windows: U-0.31

Space Heating: 92% AFUE Furnace

#### Energy-efficient features R-Value: Rates the efficiency of insulation:

a higher R-Value signals improved performance of floor, ceiling and wall insulation.

**U-Value:** Indicates the rate of heat loss in windows; a lower U-Value demonstrates the effectiveness of a window, resulting in a more comfortable home.

ACH @ 50Pa: Total air changes per hour at 50 pascals; a low number signifies a properly-sealed home with fewer air leaks.

**EF:** Energy Factor for water heaters or appliances; the higher the EF, the more energy efficient the model.

Energy score

EPS is displayed in millions of Btu per year.

A Btu or British Thermal Unit is a measurement of the heat content of fuel. One Btu ≈ the energy produced by a single wooden match.

#### Carbon footprint

A home's energy consumption affects carbon emissions and impacts the environment. The carbon calculation for EPS is based on emissions from the utility-specific electricity generation method and natural gas consumption of the home.

#### Similar size Oregon home

**Energy:** The energy consumption of an average Oregon home of similar square footage, heating type and geographical region.

**Carbon:** The carbon footprint of an average Oregon home of similar square footage, heating type, geographical region and utility mix.

This home if built to code The estimated annual energy and carbon use for this home if it was just built to the minimum standards allowed under Oregon code at the time of

construction without energy-efficient features installed.

\*Actual energy costs are based on many factors such as occupant behavior and weather. A home's EPS takes into account the energy-efficient features installed in the home, but does not account for occupant behavior.



Energy Trust of Oregon 421 SW Oak St, Suite 300, Portland, Oregon 97204 1.866.368.7878 503.546.6862 fex energytrust.or

Energy Test of Oregon is an independent nonporter agreement addicated to helping withit outstorent benefit from saving energy and taping menerable resources. Our services, cash monthesis and energy solution have helped participating outstores of Portand General Electric, helps (Fareer, Wil Natural and Cassode Natural Genes are energy costs. Dur work helps kep mergy costs as low as possible, craster jata and balds suitabile energy that. Portand Amergetabile badd with a post-consumer waste. NVI:

# New Homes program market share

Program year	EPS homes	Market share
2009	673	12 %
2010	602	12.5%
2011	812	20%
2012	1320	25.3%
2013	1,750	27%
2014	2,186	34%
2015	2,500+	TBD



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annual energy costs:

EPS ISSUE DATE: 4-17-12 Utilities: Gas: NW Natural Electric: Portland General Electric



**EPS** for **Existing Homes** 

- Launched in 2012 ullet
- 1200 official scores •
- 460 in 2015 lacksquare
- 14 contractors

# Score sheet – New vs. Existing Homes



# **New Homes incentives**

# Incentive Framework

### Sliding scale incentives

- Pathways
  - Stepping stones
- Performance
  - Modeled performance
- Verifier incentive
  - 20 percent of builder incentive
  - \$300 minimum

### **EPS INCENTIVE OVERVIEW**



2015 CASH INCENTIVES FOR ENERGY-EFFICIENT NEW HOMES

EPS," brought to you by Energy Trust of Oregon, is an energy performance scoring tool that measures a newly built home's energy consumption, carbon footprint and utility costs. Homes that have an EPS qualify for cash incentives from Energy Trust depending on the energy-efficiency improvements installed during construction. Review the chart below for guidance on specifications that improve a home's energy performance and related incentives.

#### NEW HOME INCENTIVE OPTIONS

These examples are for illustration only and are a small fraction of the options available to trade ally builders for improving a home's EPS and maximizing energy savings. Incentives are available for building homes based on one of five prescriptive pathways, or based on a sliding scale of performance above code, starting at 10 percent improvement. Incentives will vary depending on energy-efficiency improvements.

	Path 1 or 10% Improvement	Path 2 or 20% Improvement*	Path 3 or 25% Improvement	Path 4 or 35% Improvement	Path 5 or 40% Improvement	Your Efficient Home Path
Potential Incentive*	\$600	\$1,200	\$2,000	\$4,000	\$5,000	
Ceiling	R-49	R-49	R-49	R-60	R-60	
Wall	R-23	R-23	R-23	R-25	R-40	
Floor	R-30	R-30	R-30	R-38	R-38	
Window	U-0.30	U-0.30	U-0.30	U-0.25	U-0.20	
Gas Furnace	92 AFUE	94 AFUE	94 AFUE	94 AFUE	85 AFUE Non Ducted	
Heat Pump	8.5 HSPF*	8.5 HSPF*	8.5 HSPF*	8.5 HSPF*	9.0 H SPF Ductless Heat Pump	
Ducts	Mastic Sealed and Tested	Mastic Sealed and Tested	Ducts Inside and Sealed <sup>6</sup>	Ducts Inside and Sealed <sup>s</sup>	No Ducts	
High-Efficiency Lighting %	80%	80%	80%	100%	100%	
Gas Water Heater	0.61 EF	0.82 EF	0.82 EF	0.82 EF	0.82 EF	
Electric Water Heater	0.93 EF	2.0 EF	2.0 EF	0.93 EF	0.93 EF	
Air Sealing ACH50	4.0	4.0	4.0	2.5	2.5	
Ventilation	ENERGY STAR*	ENERGY STAR	ENERGY STAR	Qualified HRV/ERV	Qualified HRV/ERV	

Incentives above are calculated by computer modeling of a 2,200 sq. ft. house plan in full Energy Trust service territory. Incentives are based on improvements in the home's annual energy use over minimum code requirements, as demonstrated by energy modeling. Incentives are subject to funding availability and may change. Incentive examples are based on the 2011 Oregon Residential Specialty Code.

\*Achieving Northwest ENERGY STAR certification will qualify homes for Path 2 and will help guide you towards higher performance paths. Homes can qualify for an additional incentive of up to \$200, if built to be solar ready. For more information, contact a program-approved verifier \*30. HSPF for Climate Zone 5.

\*All HVAC equipment and ducting must be located inside a conditioned space to qualify for this path.



### EPS: prescriptive or performance

	Path 1 or 10% Improvement	Path 2 or 20% Improvement*	Path 3 or 25% Improvement	Path 4 or 35% Improvement	Path 5 or 40% Improvement
Potential Incentive <sup>†</sup>	\$600	\$1,200	\$2,000	\$4,000	\$5,000
Ceiling	R-49	R-49	R-49	R-60	R-60
Wall	R-23	R-23	R-23	R-25	R-40
Floor	R-30	R-30	R-30	R-38	R-38
Window	U-0.30	U-0.30	U-0.30	U-0.25	U-0.20
Gas Furnace	92 AFUE	94 AFUE	94 AFUE	94 AFUE	85 AFUE Non Ducted
Heat Pump	8.5 HSPF <sup>‡</sup>	8.5 HSPF <sup>‡</sup>	8.5 HSPF <sup>‡</sup>	8.5 HSPF <sup>‡</sup>	9.0 HSPF Ductless Heat Pump
Ducts	Mastic Sealed and Tested	Mastic Sealed and Tested	Ducts Inside and Sealed <sup>§</sup>	Ducts Inside and Sealed§	No Ducts
CFL Lighting %	80%	80%	80%	100%	100%
Gas Water Heater	0.61 EF	0.82 EF	0.82 EF	0.82 EF	0.82 EF
Electric Water Heater	0.93 EF	2.0 EF	2.0 EF	0.93 EF	0.93 EF
Air Sealing ACH50	4.0	4.0	4.0	2.5	2.5
Ventilation	ENERGY STAR*	ENERGY STAR	ENERGY STAR	Qualified HRV/ERV	Qualified HRV/ERV

# SW Washington: February 1 Launch

Incentive	Potential Incentive
10% improvement	\$300
20% improvement	\$400
30% improvement	\$500
40% improvement	\$700
45% improvement	\$900
Verifier Incentive	\$100 per home



# Benefits of EPS

- Comfort
- -Increased customer satisfaction

# Health

- -Fewer customer complaints
- Safety
- -Avoided risk or liability
- Durability
- -Fewer repair call backs

- Quantify savings
- Energy and financial
- Influence decisions
- Educate customers
- Show upgrades
- Highlight your work



### IMPROVE YOUR EPS AND EARN YOUR REWARDS

EPS works with other energy ratings and certifications, and is the only option that provides a cash incentive\* for qualified projects in Oregon. The more efficient the home, the better the EPS and the higher the incentive.

See below for example incentive ranges and how EPS lines up with common ratings and certifications.



The above image represents the approximate minimum energy requirements for each certification or score. In many cases the actual energy performance is better than the value that is listed. For additional information on these scores and certifications, speak to your verifier or contact the New Homes trade ally coordinator at **1.877.283.0698**, option 1.



Energy Trust of Oregon is an independent nonprofit organization dedicated to helping utility customers benefit from saving energy and generating renewable power. Our services, cash incentives and energy solutions have helped participating customers of Portland General Electric, Pacific Power, NW Natural and Cascade Natural Gas save on energy costs. Our work helps keep energy costs as low as possible, creates jobs and build's a sustainable energy future. Pinted with vegetable-based inks on paper that contains 100% post-consumer waste. 5/14

# Energy Efficiency Family Tree

- Explains EPS and shows how it works with common scores and certifications
- ENERGY STAR<sup>®</sup>
- LEED<sup>®</sup> for Homes
- Earth Advantage<sup>®</sup>
- Passive House

# EPS in the RMLS

- PDF of score sheet
- Other green certifications obtained
- Energy-efficient features of the home
- Score

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				- GE	NERAL INFO	ORMATION					
Lot Size:	3K-4,9	99SF		#Acres:		1	Lot Dim	ensions:	40x100		
Witht: Body Water:			lew:	Seller Disc	EVEND	Lot Des	Other F	liec			
Douy Mater.	1			- PES	IDENCE INF	ORMATION		//30.			
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XSt/Dir: Private:	I-84E; Ta Move-In estimate	ake exit 2: 39t Ready!! \$40k	h Ave; L on NE price reduction	Cesar Chave	z; 2nd R- NE ning! Great s	Sandy; R or treet! Irrigation	nto NE 60th on in yard. Cl	ose to shops,	, parks, resta	urants. Utility	
Public:	Move-In Bungalo tub. Fen	Ready! Just o w style w/ HV ced yard. Rm	completed! Ne /s on main, bo in bsmt finish	w LEED certific to beams, firep ed w/ extra un	ied Vintage-in blace w/ built f rm as stora	inspired home ins, spaciou ge. Close to	by PDX's # s kitchen w/p shops, parks	1 Builder in R pantry, granite s, restaurants	ose City! Air , master ste . Utilities \$93	Conditioning! w/ WI closet&so /month.	ak
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Dining: M	W 12 X 11	/ HARDWOI	C		3rd Bed:	U/ 12 X 10	/WW-CARF	, WI-CLOS		Main LvI:	0/1
Family: M	W 14 X 17	/ FIREPL, B	EAMS, HARD	WOD	DEN/OFF:	W 10 X 11	/FNCH-DR,	WW-CARP	1	Lower LvI:	0/0
BONUS:	L/ 15 X 13	/WW-CARE	1		UTILITY:		/ AIRCLEN,	SINK, LINS-F	L	Total Bth:	2/1
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# Consumption defines energy rating

Both homes have an energy rating (HERS) of 70

EPS of 189

EPS of 38



Compares energy usage to code

Large home (4,218 sq. ft.)

Built energy efficient EPS of 189

Built to code EPS of 238



# Compares energy usage to code

Small home (1,677 sq. ft.)

Built energy efficient EPS of 38

Built to code EPS of 55



# How to get an EPS

# Obtain an EPS

- 1. Engage with a trade ally
- 2. Submit plan set to a verifier for modeling
- 3. Receive unofficial EPS
- 4. Schedule inspections
- 5. Receive final EPS and incentives



# **EPS** requirements

- Compliance with NW ENERGY STAR<sup>®</sup>
   Thermal Enclosure Checklist, TEC
- Blower Door test
- Insulation and framing inspections
- Duct sealing and testing
- Installation of zonal pressure relief
- Heat pump commissioning\*
- Combustion Appliance Zone testing



# Program verification requirements

- Hire a third-party verifier
- Two site inspections
  - First inspection pre-drywall
  - Second inspection postconstruction



#### Northwest ENERGY STAR<sup>®</sup> Homes, Version 3 (Rev. 02) Thermal Enclosure System Verifier Checklist

HO	me Address: City:		Sta	te:	-2
	Inspection Guidelines	Must Correct	Builder Verified	Verifier Verified	N/A
1.	High-Performance Fenestration				
1.1	Fenestration shall meet or exceed Northwest ENERGY STAR Homes BOP or TCO 2				
2.	Quality-Installed Insulation				
2.1	Ceiling, wall, floor, and slab insulation levels shall meet or exceed Northwest ENERGY ST/	R _	1.5	_	
	Homes BOP Prescriptive Path or TCO requirements 34.5		0		0
2.2	All ceiling, wall, floor, and slab insulation shall achieve RESNET-defined Grade I installation or, alternatively, Grade II for surfaces that contain a layer of continuous, air impermeable insulation ≥ R-3 in Climate Zone 4, ≥ R-5 in Climate Zones 5 & 6.	` _	٥	•	•
3.	Fully-Aligned Air Barriers				
	<ul> <li>At interior surface of ceilings. Also, include barrier at interior edge of attic eave using a with the insulation. Include a baffle in every bay or a tabbed baffle in each bay with a soffit vent insulation in adjacent bays.</li> <li>At exterior surface and interior surface of walls <sup>7</sup></li> <li>At interior surface of floors, including supports to ensure permanent contact and blocking</li> </ul>	nd baffle that that will also p at exposed e	extends to prevent win	the full heig d washing	ght of of
3.1	Walls 10				
_	3.1.1 Walls behind showers and tubs				
	3.1.2 Walls behind fireplaces				
	3.1.3 Attic knee walls				
	3.1.4 Skylight shaft walls				
	3.1.5 Wall adjoining porch roof				
	3.1.6 Staircase walls	0			
	3.1.7 Double walls	0			
_	3.1.8 Garage rim / band joist adjoining conditioned space				
	3.1.9 All other exterior walls				
3.2	Floors				
_	3.2.1 Floor above garage	0	0	0	
	3.2.2 Cantilevered floor		0	0	
0.0	3.2.3 Floor above unconditioned basement or vented crawlspace	0	U	0	
3.3	Ceilings				
_	3.3.1 Dropped ceiling / somt below unconditioned attic				14
	3.3.2 All other cellings			<u> </u>	Lu
4.	Reduced Thermal Bridging			-	-
4,1	For insulated ceilings with attic space above (i.e., non-cathedraized ceilings), Grade 1 insulation extends to the inside face of the exterior wall below meets or exceeds Northwest ENERGY STAR Homes BOP or TCO or, when using alternative in Footnote 11, ≥ R-21. <sup>3,1</sup>				
4.2	For slabs on grade, insulation under slab and at 100% of slab edge meets or exceeds Northwest ENERGY STAR Homes BOP or TCO or, when using alternative in Footnote 11, ≥ R-5 at slab edge. Slab insulation shall be aligned with thermal boundary of the walls. <sup>3,4,5,1</sup>	, 0	٥	D	o
12	<ul> <li>Insulation beneath attic platforms (e.g., HVAC platforms, walkways) ≥ R-49, or when using alternative in Footnote 11, ≥ R-38.</li> </ul>				
4.9	Padured thermal bodging at about grade uplic separating conditioned from unconditioned	space (rim /	band joists	exempted)	
4.4	using one of the following options: <sup>12,13</sup>				
4.4	<ul> <li>4.4.1 Continuous rigid insulation sheathing, insulated siding, or combination of the two; ≥ R-3 in Climate Zone 4, ≥ R-5 in Climate Zones 5 &amp; 6 <sup>14,15</sup>, OR;</li> </ul>				
4.4	using one of the following options: <sup>1,2,13</sup> 4.4.1       Continuous rigid insulation sheathing, insulated siding, or combination of the two; ≥ R-3 in Climate Zone 4, ≥ R-5 in Climate Zones 5 & 6 <sup>14,15</sup> , OR;       4.4.2       Structural Insulated Panels (SIPs), OR;				
4.4	4.4.1     Continuous rigid insulation sheathing, insulated siding, or combination of the two;       ≥ R-3 in Climate Zone 4, ≥ R-5 in Climate Zones 5 & 6 <sup>54,55</sup> , OR;       4.4.2     Structural Insulated Panels (SIPs), OR;       4.4.3     Insulated Concrete Forms (ICFs), OR;				

### Framing

### Air sealing

### Insulation



# Nickel-thick mastic application





Zonal pressure relief is required in all homes with ducted heating systems.

# **Combustion Appliance Zone**





# Ventilation rates

# Simplified ASHRAE 62.2

Minimum cfm = (bedrooms + 1) 7.5 + (.01 \* conditioned area)

Example: (3 bedrooms + 1) 7.5 + (.01 \* 2200 sq ft) = 52 cfm



