

Agenda
Medford Trade Ally Forum
October 27, 2016
8:00 a.m. – 12:00 p.m.

- 8:00 – 8:30** **Hot Breakfast and Networking**
- 8:30 – 8:35** **Welcome & Review Agenda (Tom Beverly)**
- 8:35 – 8:55:** **Introduction and high level themes in 2017 (Mike Colgrove – Remote)**
- 8:55 – 9:10:** **Residential innovations and trends (Thad Roth)**
- 9:10 – 9:20:** **Multifamily program updates (Kate Scott)**
- 9:20 – 9:30:** **Avista transition (Kerry Shroy – Avista)**
- 9:30 – 9:40:** **Oregon Department of Energy Updates (Warren Cook)**
- 9:40 – 9:50:** **Website redesign and breakout information (Tom Beverly)**
- 9:50 – 10:05:** **Break & Vendor Networking**
- 10:05 – 10:50:** **Breakout session A (pick one)**

Location	Room 1	Room 2	Room 3
Session Title	Multifamily Incentive Changes	Trade Ally Benefits, Resources and Enrollment	Solar Program Updates
Presenters	Nick Michel Kate Scott	Tom Beverly	Jeni Hall Jeff Bissonnette
Description	Do you work with multifamily customers, including individual unit owners? Learn more about Energy Trust's offerings for multifamily participants, including upcoming incentive changes and additions in 2017.	New to Energy Trust, or need a refresher? Need to enroll in additional programs? Attend this overview and learn how to utilize key benefits for trade allies, including online resources, business development funds, training and online enrollment.	Oregon's solar industry is a changing landscape. Join Jeni Hall, Energy Trust senior project manager – Solar, and Jeff Bissonnette, Executive Director of OSEIA, for Solar program and industry updates.

- 10:50 – 11:05:** **Break & Vendor Networking**

11:05 – 11:50: Breakout session B (pick one)

Location	Room 1	Room 2	Room 3
Session Title	Combustion Appliance Zone (CAZ)	Ductless Heat Pumps & Controls	Existing Manufactured Homes/Duct Sealing/Measure Sunsets
Presenters	Brooke Ingram	Bruce Manclark James Balassone	Thad Roth, Tom Beverly
Description	New to working on combustion appliances or need a refresher on Combustion Appliance Zone testing and safety? This session will review relevant PTCS sections on CAZ testing and the Energy Trust Specifications Manual, with time for technical Q&A.	What should you consider when installing a ductless heat pump? Industry expert, Bruce Manclark, discusses key considerations when installing DHPs and James Balassone of EcoBee provides info about controls.	Join Thad Roth, Energy Trust residential sector lead, and Tom Beverly, trade ally & customer service manager, to discuss key focus areas for manufactured homes and best ways to inform and assist trade allies when measures change.

11:50 – 12:00: Open Networking – Visit with Vendors

How did we do? Please don't forget to turn in your feedback survey. Your comments help us determine the best topics, formats and speakers for future trade ally forums. Surveys are available at the sign-in table for each session.