



House Bill 4029

This presentation is for general informational purposes only and does not constitute legal advice. Energy Trust of Oregon does not determine compliance with HB 4029 and is not responsible for how the law is interpreted or applied by third parties. Responsibility for compliance rests solely with parties subject to the statute.

Background

**Washington passed solar
consumer protection bill
on June 7, 2024**

**H.B. 4029 goes into effect
on June 5, 2026**

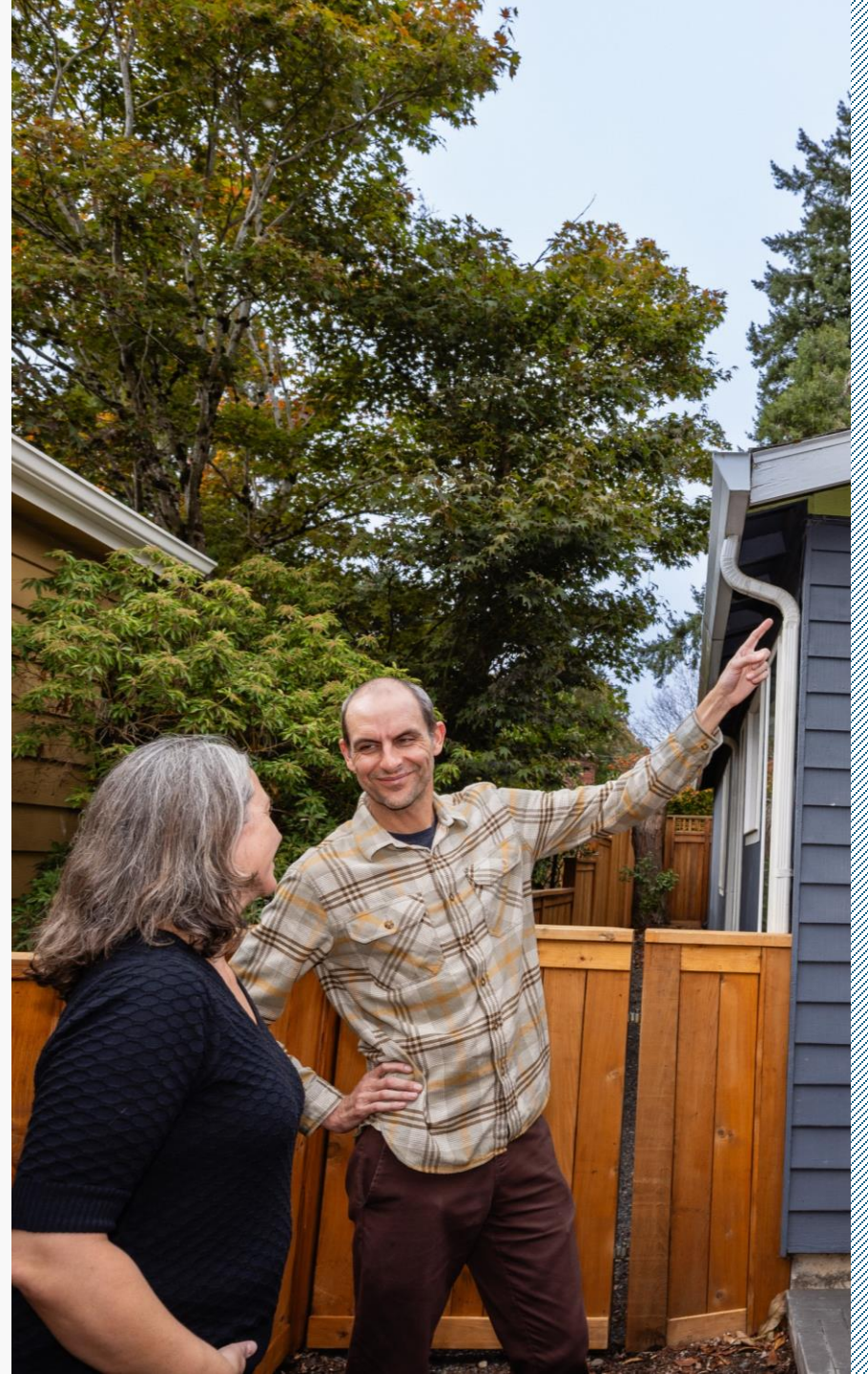
**Governor Kotek signed
Oregon solar consumer
protection bill on March 5,
2026 (H.B. 4029)**

Visit oregonlegislature.gov to read the full bill

Sales Practices

Solar Energy Sales

- To sell solar energy, you must have the appropriate licenses for the scope of work.
- It may be done in any of the following ways:
 - In person
 - A telephone call or text message
 - An advertisement through the internet, television, radio or printed publication
 - Direct mail or flyers left at a resident's property
 - Other methods that attract a resident's attention and cause the resident to contact the sales agent.





Deceptive Sales Practices

- May not conduct a solicitation using any deceptive statements concerning the costs, financing, or terms and conditions of an installation contract.
- Unlawful to cause likelihood of misunderstanding as to affiliation, connection, or association with another entity.

Required Information to Provide

Within 30 seconds, you must:

- Provide ID and explain who you represent.
- Explain the purpose of the call.
- Provide a description in commonly understood terms of what you are selling.
- Ask whether the person being solicited is interested in listening to a sales pitch.
Immediately stop the solicitation if the person says no.



Required Disclosures

Section 3 of House Bill 4029



Who you are

✓ Company

- Name
- Telephone number
- Business address
- Email address

✓ Licenses

- CCB license
- Electrical license

✓ Subcontractor information if they are doing any part of the system install.

Financial disclosures

- ✓ The exact amount paid as a dealer fee.
- ✓ Separate line items for:
 - Application fees
 - Taxes
 - Installation charges
 - Surcharges
- ✓ All amounts due upon execution of the contract and at the time when installation begins or ends.





Production

- ✓ The estimated production of electricity during the first year.
- ✓ An estimate of electric energy cost savings during the first year. **Estimate must use utilities current policy, billing rate, and value of excess kWh.**
- ✓ Describe any performance or production guarantees.

Net Metering

- ✓ Explain the annual accounting for any unused net metering credits
- ✓ State who will receive any available tax credits and unused bill credits from onsite generation.
- ✓ Contact information for the utility's net metering department





System & Installation

- ✓ System details including:
 - All major components
 - Capacity of solar energy system
 - Capacity of the ESS (if applicable)
 - An estimate of the expected degradation in electricity generation capacity per year of use.
- ✓ State that the system does not provide backup power unless the system includes an ESS.
- ✓ Whether the system includes maintenance or repairs and their annual or pre-incident cost.
- ✓ Whether you provides a warranty for repairs to the resident's property as a consequence of the installation.
- ✓ Estimated installation date start and finish

Disclosures



Tax liability and credits



Utility rates and net metering program rates are subject to change.



Waiting for loan approval before signing a contract and verifying if payments will be due before operational.



Contract cancellation rights.

Contracts

Section 4 of House Bill 4029

An Installation Contract Must

Be legible and use the same language used in any solicitation to the customer.

Incorporate all provisions that were in the solicitation.

Provide business information for you and any subcontractors.

Be given to customer at time of execution.



Costs and payments

- ✓ Total cost to customer including:
 - ✓ All work necessary
 - ✓ Cost per Watt to the customer
 - ✓ Any differences between this installation contract and the cost disclosed in the proposal.
- ✓ A list of operating costs, costs of maintenance, and cost of warranty service.
- ✓ A detailed payment schedule with:
 - ✓ Milestones
 - ✓ Any points the customer may cancel the installation
 - ✓ Refund amounts and any cancellation fees.

Financing

- ✓ The amount and terms & conditions of any financing in the contract. Must include:
 - Interest rate.
 - Annual percentage rate.
 - Amortization schedule, and security.
- ✓ The exact amount paid as a dealer fee.



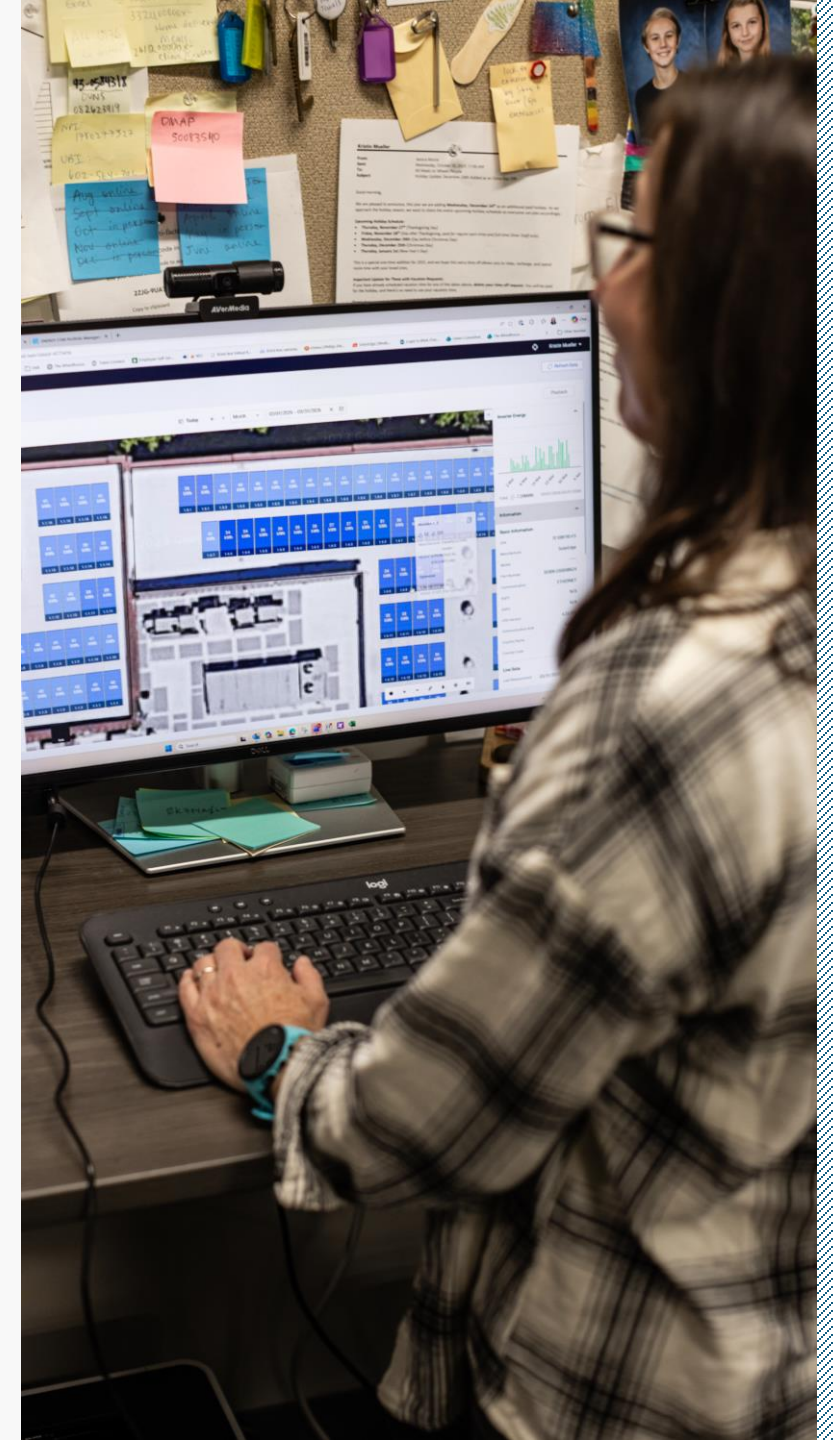


System and installation

- ✓ A list of the model and brand name of each major component.
 - If equipment changes, the contract must be amended with customer's consent on the changes.
- ✓ A notice that you must install the system in accordance with:
 - Manufacturer's instructions.
 - Building codes
 - Electrical codes.
 - Interconnection standards.

Production

- ✓ The estimated production of electricity during the first year.
 - Use a national recognized industry-standard tool
 - Consider site specific characteristics (location, orientation, tilt, & shade)
 - Account for the difference in production during June and December.
 - Does not exceed the optimal performance rating for the inverter.
- ✓ An estimated electric energy cost savings during the first 12 months.
 - Estimate must be calculated using the utilities current policy and billing rate.



Warranty and Maintenance



Duration and coverage of each manufacturer's warranty and any contractor warranty.



A list of all maintenance activities the customer must perform to ensure warranty coverage and system performance.



Contractor warranties must transfer to any purchaser of the residential property and remain in effect for the duration of the warranty terms.

Net Metering

- ✓ An explanation for any unused net metering credits.
- ✓ A copy of the website address for the local utility's application for interconnection.
- ✓ A notice identifying the party that is responsible for obtaining permission to operate from utility.



Notices and Disclosures

 Waiting for loan approval before signing a contract and verifying if payments will be due before operational.

 Contract cancelation rights.

 Review warranties before repair or replace your roof.

 Tax liability and credits

 System may affect value of home and increase property taxes.

 System will not provide electricity during a power outage unless you have an ESS

 Utility rates and net metering program rates are subject to change

HB4029 Checklists

Checklists of required information needed in the disclosures and installation contract will be posted on the Forms & Resources page of the Insider

HB 4029 Section 4 Installation Contract Checklist

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Section 4(1)

- ☐ Be legibly printed or written;
- ☐ Use the same language used in any solicitation made to the customer that executes the installation contract;
- ☐ Incorporate provisions that are substantially similar to any material promises or provisions included in the solicitation;
- ☐ List the name, license number, telephone number, business address, electronic mail address or other electronic contact information for the sales agent or solar energy contractor that executes the installation contract.

Section 4(2)

- ☐ An itemized list of the work or labor necessary for the installation, repair, replacement or maintenance of the solar energy system, including any known or anticipated upgrades or replacement equipment on the customer's real

HB 4029 Section 3 Disclosure Checklist

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General Disclosure Requirements

- ☐ Before concluding a sale or lease of a solar energy system to a resident or before entering into a power purchase agreement with a resident, a sales agent or solar energy contractor shall provide the resident with the following disclosures:
 - ☐ A disclosure must be written in plain language, may not exceed four pages in length and must consist of text that is not smaller than the equivalent of a 10-point printed typeface.
 - ☐ A written disclosure must provide spaces after each required element in which a resident may acknowledge reading and understanding each element by signing the resident's initials or by making or adopting another written acknowledgement.

Sale Disclosure Requirements

- ☐ State a name, telephone number, business address and any available electronic contact information for the sales agent or solar energy contractor and for the person that will install the solar energy system, if the solar energy contractor will not install the solar energy system.
- ☐ List the name and license number of the limited renewable energy technician or electrician that will install, maintain, replace or repair the solar energy system and the license number of the limited renewable energy contractor or electrical contractor that employs the limited renewable energy technician or electrician.
- ☐ State the purchase price of the solar energy system, including as separate items any and all one-time or recurring applicable fees, taxes, installation charges, surcharges or other costs and expenses.
- ☐ State the exact amount the sales agent or solar energy contractor paid as a dealer fee or other inducement to a lender to obtain financing.
- ☐ State all amounts due upon execution of the contract of sale and at the time installation begins or ends.
- ☐ Estimate the dates on which installation will begin and end.

energy system, including all work described or estimated to be performed, and the cost divided by the total nameplate rating, and the cost of the solar energy system.

the maintenance and costs of warranty service for the solar energy system for under the installation contract.

the anticipated project milestones for the solar energy system at each identified milestone and notes any other information related to the installation, specifying the amount of any

Questions?