



Existing Buildings 2018 updates

Agenda

- Existing Buildings TA Pool
- 2017 recap
- Pathways to incentives
 - Changes in 2018



Strategic Energy Management (SEM) with Energy Trust

- Energy efficiency breakthrough for business
- Trains staff to develop and implement SEM strategies
- Monthly workshops focused on peer-to-peer learning
- Year-long commitment, equivalent to one-fourth FTE

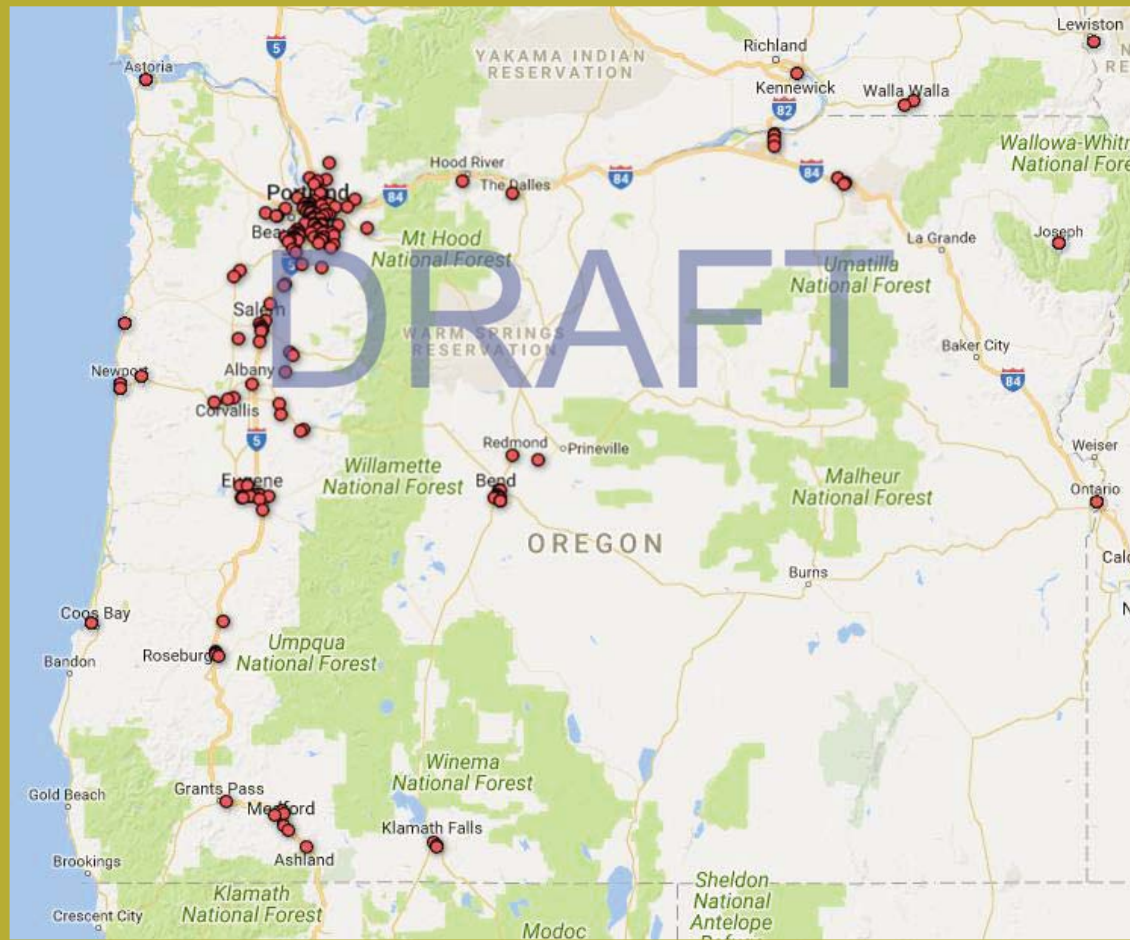




Trade allies serving Existing Buildings

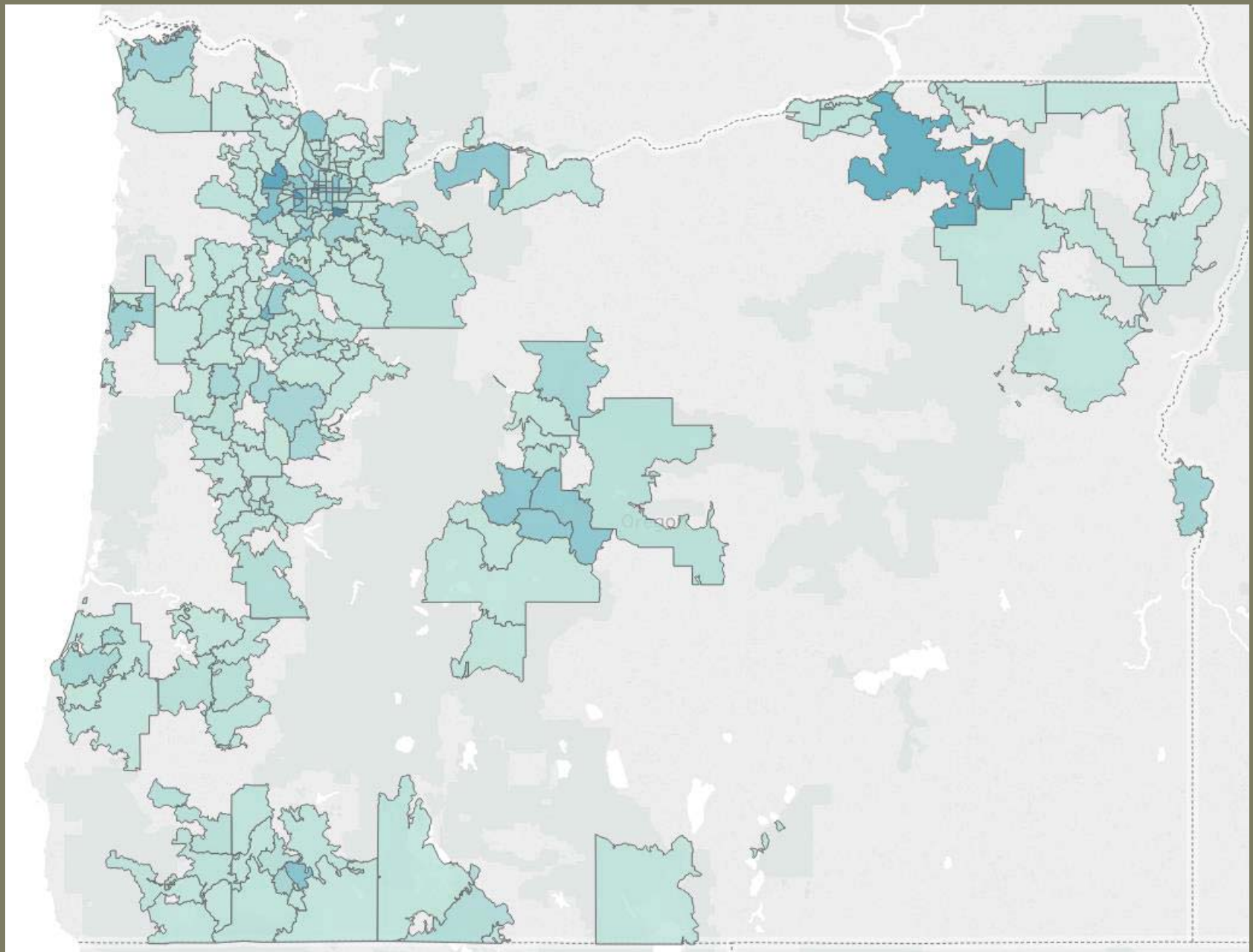
- 289 non-lighting
- 252 Oregon,
22 Washington,
12 from other states
- 186 HVAC (152 HVAC controls, 108 boilers),
54 insulation, 19 grocery,
17 water heater

Registered trade allies across Oregon and Washington

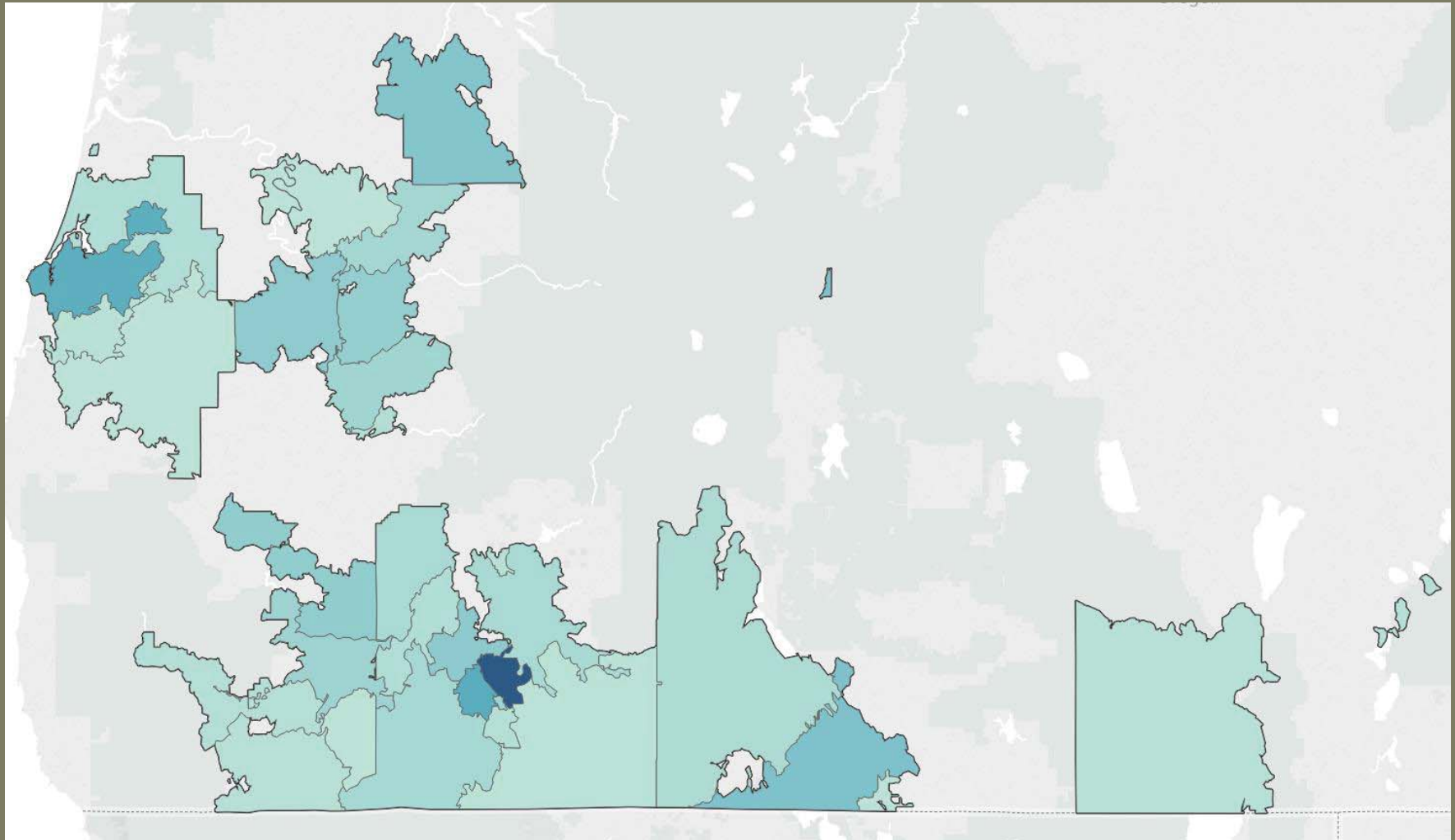


Custom insight

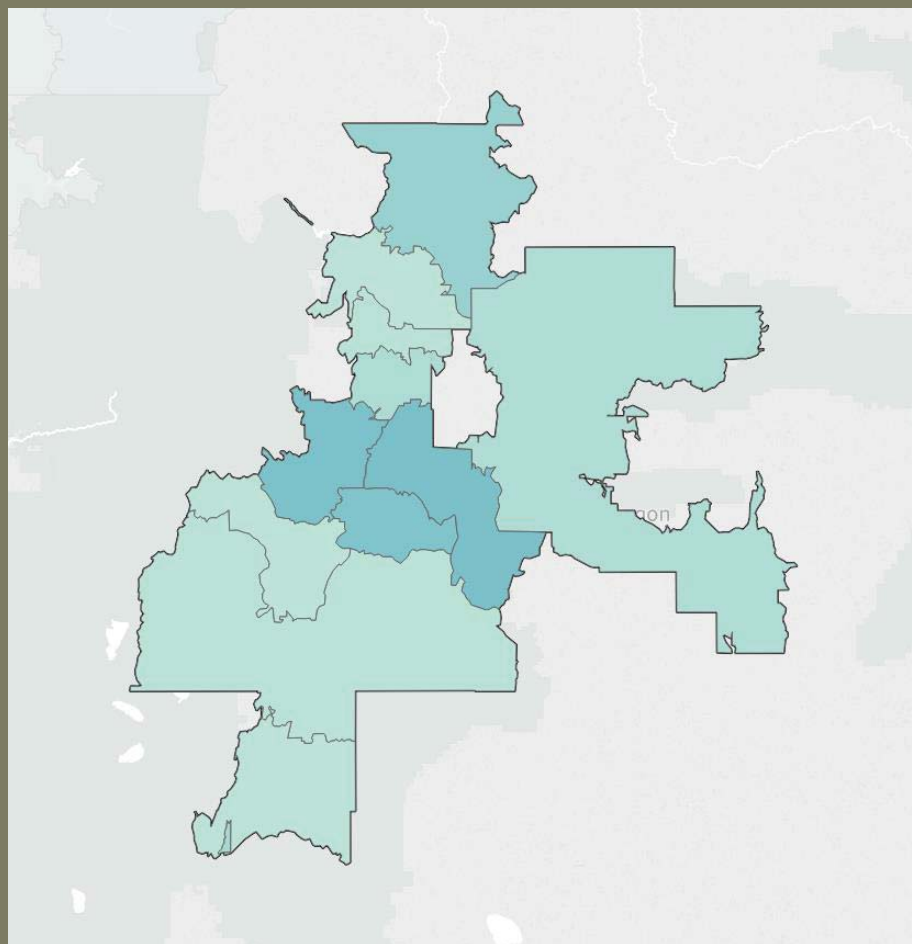
Year	Site Evaluations	Technical Analysis Studies	Estimates	Offers
2014	27	248	368	257
2015	34	206	425	318
2016	41	221	392	246
2017	55	138	274	210



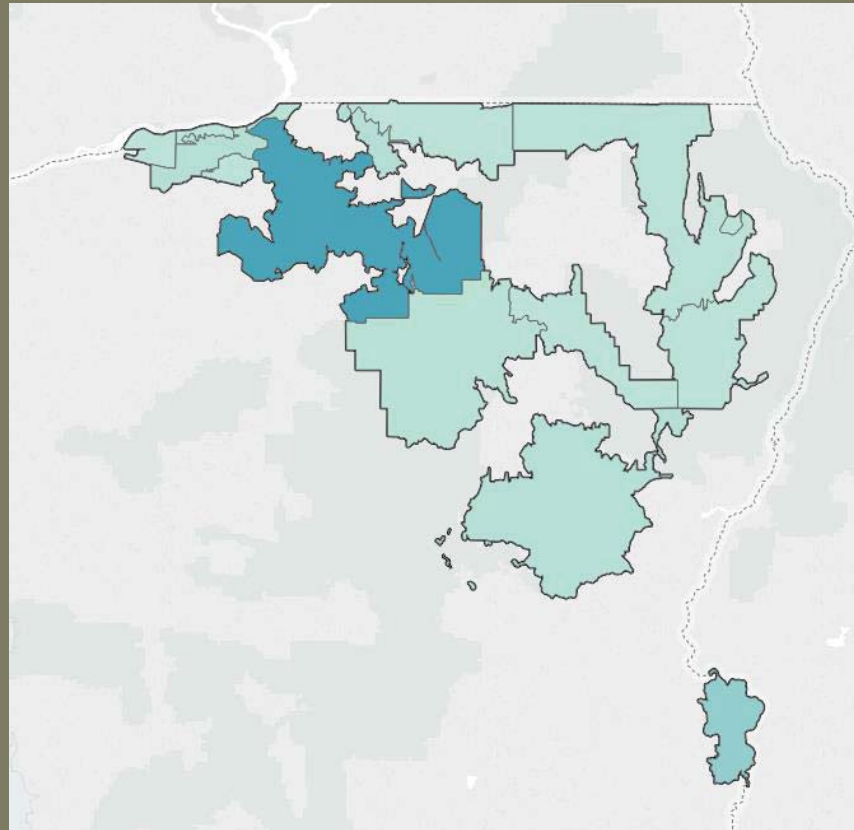
Grants Pass and Klamath Falls



Bend



NE Oregon





What's new

- Brochures — Oregon and Washington
- Custom incentives
- Standard incentives and measure changes

Custom incentives

Gas:

\$3.00/therm

Capped at 75%

Electric:

\$0.22/kWh

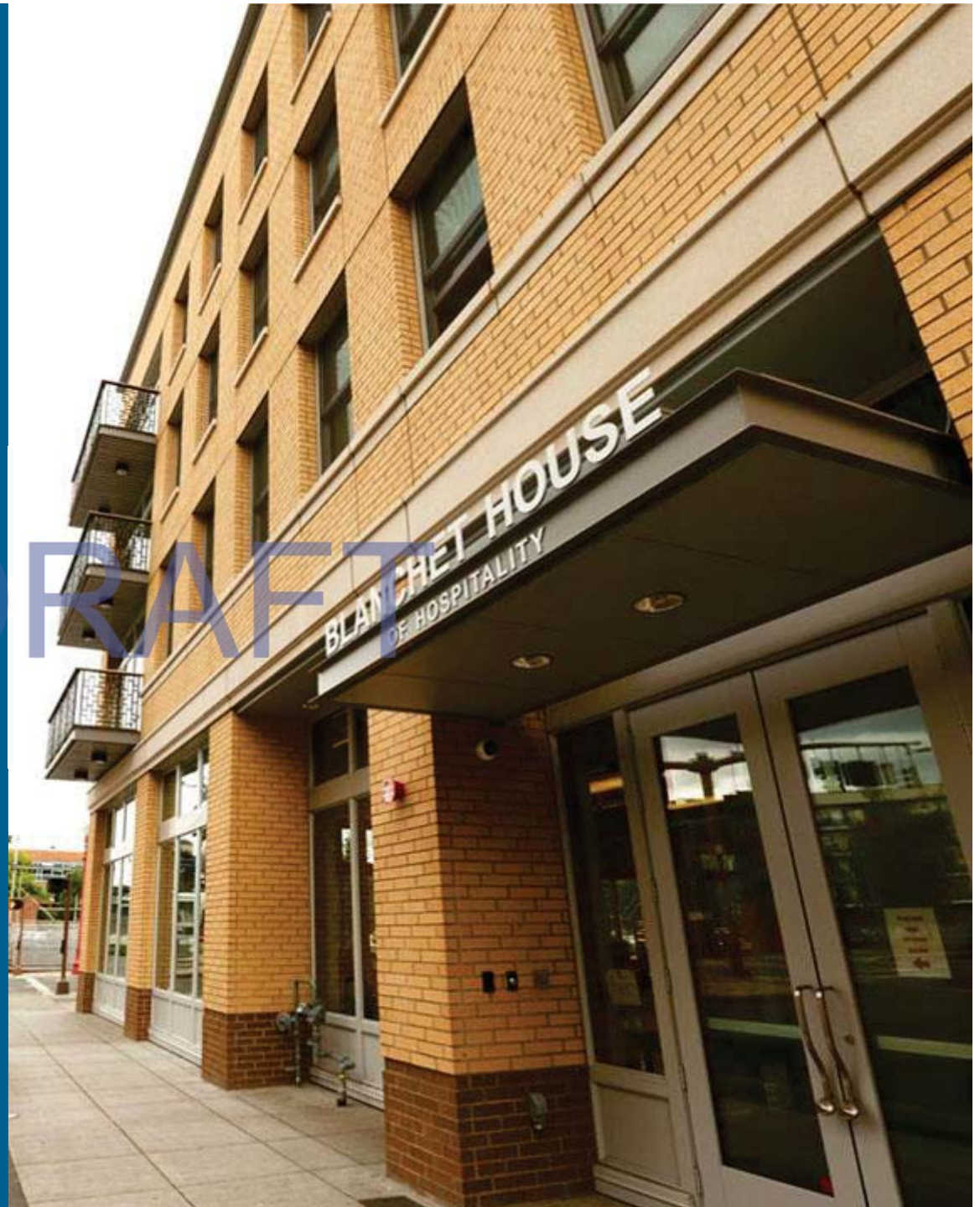
Capped at 60%

Dual-fuel:

\$3.00/therm

\$0.22/kWh

Capped at 65%



New measures

Oregon

- Forklift battery charger
- New refrigerated cases with doors

Washington

- New refrigerated cases with doors

DRAFT



Discontinued

- Water- and ground-source heat pumps
- Boiler vent damper
- Warm air furnace

DRAFT



Measure and incentive changes

- Oregon and Washington
- Grocery
- Gas heating
- Commercial laundry

DRAFT



A photograph of a brick building with a sidewalk, potted plants, and a bench. The building has a red and white striped awning. A large blue semi-transparent box covers the right side of the image, containing text and a logo. The word "DRAFT" is written in large, light blue letters across the middle of the image.

Thank you

Nick Dreves

Trade Ally Manager, Existing Buildings

503.568.3324

Nicholas.Dreves@icf.com

